



### **EQUITY RESEARCH ASSOCIATE – ENERGY (OIL & GAS)**

**Haywood Securities Inc.** is a 100-percent employee-owned investment dealer with approximately 350 employees and offices in Vancouver, Calgary, and Toronto. Since its inception in 1981, Haywood Securities has valued its **independence and its entrepreneurial spirit**. We look for these two important character traits to be mirrored in the ventures we back and the investors we serve. We foster long-term relationships with the companies we support through our continued financings in capital markets and our ongoing advisory services. Our goal is not only to ensure the success of the venture but also to build enduring value for investors.

Haywood Securities is currently seeking an **Equity Research Associate** to join its team in the **Calgary** office. The ideal candidate must be able to demonstrate their financial modeling/analysis/valuation skills and have experience in a capital markets environment.

#### **Responsibilities:**

- Develop a knowledge of the various industries covered by the Energy equity research mandate (oil and gas)
- Assist in the creation and maintenance of detailed financial models for companies in varying sub-sectors of the industry
- Maintain and develop sector-specific databases
- Assist in providing in-depth company and sector analysis and commentary thereon
- Prepare research reports for publication which focus on relevant news and events, and subsequent implications on buy/sell/hold recommendations and target prices
- Liaise with sales and trading (both institutional and retail), and external institutional clients, to help provide industry and investment insight
- Provide ad hoc support to the analyst as required

#### **Requirements:**

- Understanding of financial/equity analysis and how to create robust excel models
- Excellent written and verbal communication skills
- Extremely strong PC skills, namely in Microsoft Office (Excel, Word, and PowerPoint), as well as sourcing internet-based data
- Commitment to timelines and attention to detail is crucial
- Ability to work in a demanding, pressurized and fast-paced work environment, sometimes for extended periods of time
- Strong communication and interpersonal skills; both written and verbal
- Self-starter able to work independently as well as in team settings
- Undergraduate degree (Finance, Accounting, or other Business degree preferred)
- CFA or CPA designation, or enrolment in the relevant program, would be considered a definite asset, as would working experience in equity research
- Previous experience using ThomsonOne, Bloomberg, Capital-IQ, FactSet is desirable

If your background and experience is well suited to this role please submit your resume and cover letter to [careers@haywood.com](mailto:careers@haywood.com). *We would like to thank all candidates for their interest in this position, however; only qualified candidates selected for an interview will be contacted.*